



Contribution ID: 160

Type: **Oral Presenter**

Contractor Selection and Bid Evaluation in Construction Industry of Pakistan

Construction industry associates have started ascertaining that bid with smallest value does not declare maximum worth. Attaining a worth based procurement method is a challenge, mainly for the Pakistani public sector clients, who are still practicing the lowest bid award system. This research was to pursue construction specialists sentiments about the old-style bidding process and other systems for evaluation of bids and awarding contracts. The main objective of this research study was to evaluate the relative importance of different criteria that are kept in view while contract awarding process. A wide research work was approved out to recognize different practices and a questionnaire survey was conducted between the different groups that make up the construction industry in Pakistan. The survey was conducted through visits to contractors, clients and consultants. The data was collected and results were analyzed using severity index analysis. The study concluded that 70% of the respondents consider the multi parameter bidding process (time, cost, & quality) is more effective than the lowest bidding method and graded as best between all six designated methods. Experience and financial condition of contractor is the most important criteria for selecting the contractor award process.

Author: Mr ALI SHAH, M Zafar (Swedish College of Engineering & Technology)

Co-authors: Mr ARIF, Imran (Swedish College of Engineering & Technology); Mr KHAN, fahad (Swedish College of Engineering & Technology)

Presenter: Mr ARIF, Imran (Swedish College of Engineering & Technology)

Session Classification: Civil Engineering

Track Classification: Civil & Construction Engineering